

MEMBER BENEFITS: Hotels Statewide Offer Discounts to LSBA Members

By Sean P. Brady

The *Louisiana Bar Journal* Editorial Board, in collaboration with the Louisiana State Bar Association's (LSBA) Outreach Committee, continues its series of articles highlighting benefits available to LSBA members. This article features Colt J. Fore in a Q&A about hotel discounts.

Q. Colt, tell us about yourself and where you practice.

A. I live in Denham Springs and I practice with the law firm of Fayard & Honeycutt. I've been at the firm for a little over five years. We do class action, personal injury and trial litigation work.

Q. When did you first start using the hotel discount benefits available to LSBA members?

A. I probably started using the hotel discounts in my first year of practice because I needed to go to New Orleans to complete my CLE requirements. I think I stayed at the Marriott on Canal Street the first time I used the benefit.

Q. How do you find out whether a particular hotel offers a discount?

A. Many of them are listed on the "Travel Discounts" page on the LSBA's website, <https://www.lsba.org/Members/TravelServices.aspx>. The site has several national chains, along with local hotels in

New Orleans, Baton Rouge, Shreveport, Alexandria and Lafayette. There are links on the website that you can follow to book a room.

Q. Have you gotten the discount at hotels that are not listed on the website?

A. Yes. If I call a hotel to make a reservation, I almost always ask them whether they offer a discount to LSBA members. They usually say, "Let me check." And most of the time, they do offer the discount. I think there has been only one hotel that didn't. Sometimes you can also get it by typing in "LSBA" in the corporate code or ID space on the hotel's website.

Q. So, it's worth it to ask the hotel if they offer a discount even if it is not listed on the LSBA's website?

A. Yes. More often than not, they do.

Q. Where have you used the discount?

A. I've used the discount everywhere from the Windsor Court to the Hampton Inn. I remember one time when my wife and I were able to get a room at the Pere Marquette in downtown New Orleans on New Year's Eve. It was last minute, so I wasn't sure whether they would give a discount. But they did! We ended up saving about \$100 off the price of the room.

Q. Is that typical of the discounts you've received?

A. They usually run between about \$75 and \$120 a night. We might travel to New Orleans 10 times a year, so we were saving around \$1,000.

Q. Have you told friends and colleagues about the discounts you've received?

A. Yes. I initially learned about it from some friends, and I like to tell people about it. It's a nice benefit.

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Colt J. Fore is a graduate of Southern University Law Center. He currently practices at Fayard & Honeycutt, A.P.C., in Denham Springs, with a focus on personal-injury disputes, class actions and trial litigation.



Have you used a member benefit through the LSBA? Tell us about it! Contact the Outreach Committee at outreach@lsba.org with questions, comments and ideas for future "Member Benefits" articles. Remember . . . you can always learn more about discounts on the LSBA's website at www.lsba.org/Members/DiscountBusinessServices.aspx.