

Member Benefits: A Q&A on Hotel Discounts

By Micah J. Fincher

The *Louisiana Bar Journal* Editorial Board, in collaboration with the new Louisiana State Bar Association's (LSBA) Outreach Committee, will submit a series of articles highlighting benefits available to LSBA members. This first article features Chase D. Tettleton in a Q&A about hotel discounts.

Q: Chase, tell us about yourself and where you live and practice.

A: I live in Baton Rouge and I'm a partner in Babcock Partners, L.L.C., where my practice is focused on litigating personal injury and commercial disputes.

Q: When did you first begin using hotel discounts available to LSBA members?

A: I seem to have known about [hotel discounts] since I was first admitted to the bar in 2009 and I've used them ever since.

Q: Where have you used the discount? How do you tell the hotel that you qualify for the discount?

A: I've used the hotel dis-

counts for business and pleasure. The hotel I've used the most is the Hotel Monteleone in New Orleans. It's pretty slick. They remember who you are, they give you a drink coupon and free wifi. I make reservations at: www.lsba.org/GoTo/HotelMonteleone.

I've also used the Hilton Garden Inn for depositions in Shreveport. When we have clients staying in town for a hearing or trial here in Baton Rouge, we put them up in the Hilton Capital Center, not far from the courthouse. The LSBA provides corporate discount codes and links to discount reservation sites at: www.lsba.org/Members/TravelServices.aspx. Discounts are also available with national chains with locations outside Louisiana, so it's always worth a check. The site is easy to navigate. It's saved to my favorites!

Q: Has a hotel ever turned you down?

A: I've never been denied a discount. For what it's worth, I've also never had to show my bar card. It's very easy. In my experience, if a room is available, I've received the discount.

Q: About how much is the discount? Can you estimate how much money you've saved using this benefit?

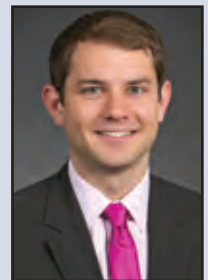
A: Without exaggerating, I've saved thousands of dollars from

Monteleone alone. The discounted rate saves you at least \$100 per night, and I've seen savings of up to \$200 per night.

Q: Anything else you'd like to share?

A: When it comes to Louisiana hotels, it's nice to know that I'm getting the best deal, so I don't have to waste time shopping around. I'm always surprised that more people don't know about the hotel discounts. You owe it to yourself to at least check this first to see if you can save money.

Micah J. Fincher is the chair of the Louisiana State Bar Association's Outreach Committee. He is a graduate of Louisiana State University Paul M. Hebert Law Center and currently practices in intellectual property and technology law at Jones Walker LLP in New Orleans.



Have you used a member benefit through the LSBA? Tell us about it! Contact the Outreach Committee at outreach@lsba.org with questions, comments and ideas for future "Member Benefits" articles. Remember . . . you can always learn more about discounts on the LSBA's website at www.lsba.org/Members/DiscountBusinessServices.aspx.



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