Breakout Session

1:30 - 2:30 p.m.

(Law Practice Management)
Salon 4

Building Your Law Practice from the Ground Up

Moderator:

Adam P. Johnson

Johnson Law Firm Lake Charles

Panelists:

P. Heath Hattaway

Attorney at Law Ruston

Loren D. Shanklin

Smith Shanklin Sosa, LLC Baton Rouge

Paul "Woody" H. Scott

The Scott Law Firm Baton Rouge

Adam P. Johnson

Adam P. Johnson is a partner in The Johnson Firm in Lake Charles. He received a bachelor's degree in business management in 2006 from Louisiana State University and his JD degree in 2009 from Southern University Law Center. He was admitted to practice in Louisiana in 2009. Johnson was a member of the 2013-14 Leadership LSBA Class and co-chaired the 2014-15 Leadership LSBA Class. He co-chairs the Louisiana State Bar Association Young Lawyers Division's Wills for Heroes Committee. He serves on the Executive Council for the Southwest Louisiana Bar Association and is a member of the American Association of Premier DUI Attorneys. He was recognized as a "Top 40 Under 40" professional and as a "Top Criminal Defense Lawyer" by *Acadiana Magazine* (2014 and 2017). In his community, he is a member of the V.I.S.A. Coalition of Lake Charles and Trinity Baptist Church in Lake Charles. Johnson and his wife, Ashley Leonards Johnson, have been married for seven years and are the parents of two children.

P. Heath Hattaway

P. Heath Hattaway is the owner of H2, Legal, LLC d/b/a P. Heath Hattaway, Attorney at Law. Nearing the end of his third year as a practitioner, Hattaway has taken on complex civil rights, small business transactions and litigation, "Constitutional Defense" and succession cases and is particularly fulfilled and engaged by his "Check the Constitution" approach to representation on behalf of his clients.

Hattaway grew his practice formerly owned by his mentor, Grambling State University President "Rick" Gallot, and is passionate about creating an atmosphere of dynamic representation for his clients. The firm recently added its first associate attorney.

Hattaway is known for his focus on holistic services for his clients by reaching across practice areas and connecting them with the best resources for success in and out of the courtroom.

Before graduating from Mississippi College of Law in 2013, Hattaway earned an undergraduate degree from Louisiana State University and pursued graduate courses in Business Administration at Louisiana Tech. The law is not his only foray into business. Hattaway is the former owner of J&B Poultry – a family owned chicken farm in North Louisiana; and Left | Right Strategies – a political consulting firm representing clients across the state in local and state-wide races. Hattaway also became the youngest "judge" in the State of Louisiana when he won his election as Lincoln Parish Justice of the Peace in 2008.

Hattaway worked with the 4th Judicial District Public Defender Board in Ouachita Parish for one year. Before then, Hattaway served as an adjunct professor at Grambling State University where he taught Criminal Investigations and Criminal Procedure and Evidence.

Hattaway credits his experience in law school clerking for the Mississippi Supreme Court, the Mississippi Attorney General's Office and the United States Attorney's Office for his early success in practice.

Hattaway serves the Third Judicial District Bar as a delegate to the Louisiana Bar Association's House of Delegates and maintains professional memberships with the American Bar Association; Federal Bar Association; and Lincoln Parish Bar Association.

He is licensed to practice law in the states of Louisiana, Washington and Alabama and can be reached at hh@heathhattaway.com.

Loren D. Shanklin

Loren D. Shanklin is a partner in the Baton Rouge firm Smith Shanklin Sosa, L.L.C. She received a BS degree in secondary education (concentration in history) in 2005 from Louisiana State University and her JD/GDCL in 2010 from LSU Paul M. Hebert Law Center. She was admitted to practice in Louisiana in 2010. Shanklin participated in the Louisiana State Bar Association's Young Lawyers Division (YLD) Symposium in 2016 and 2017. She is the 2018 recipient of the YLD's Outstanding Young Lawyer Award. She is a former chair of the Baton Rouge Bar Association's Young Lawyers Section and a member of the Louisiana Association for Justice. In law school, she received the LSU Law Center's 2006 Exceptional Volunteer Award and was recognized in 2010 for volunteering more than 100 hours of pro bono service. In her community, she is involved in the K.I.D.S. (Karing is Doing Something) Program and is a member of St. Aloysius Catholic Church. She and her husband, David C. Fleshman, have been married for four years and are the parents of two children.



Paul "Woody" Scott

Paul "Woody" Scott is passionate in his representation of clients. Mr. Scott founded The Scott Law Firm and practices in immigration law, deportation and removal defense, criminal defense, and Federal Criminal and Immigration Litigation.

Mr. Scott was born in a small hospital in San Pedro Sula, Honduras. At two years old he and his mother moved to the New Orleans, Louisiana, area where he was raised. After he graduated from Archbishop Rummel High School in Metairie, he moved to Baton Rouge where he attended Louisiana State University to obtain his bachelor degree. He went on to receive his Juris Doctor and Bachelor of Civil Law from the LSU Paul H. Hebert Law School.

During his studies, Mr. Scott performed extensive travel and study of Latin America and the Latin American Legal Systems. Fluent in Spanish, he spent a semester of law school studying at the prestigious Universidad Austral Facultad de los Derechos located in Buenos Aires, Argentina.

Throughout his life, Mr. Scott has watched family and friends work themselves through the complex immigration system. For that reason, he is intimately familiar with the immigration processes and serves his clients with a sense of passion.

As an immigration lawyer Mr. Scott provides legal services in the areas of Immigration and Nationality Law, Criminal Defense, and Personal Injury. Mr. Scott is a regular guest on Radio Amor and La Nueva radio stations where he answers the questions of Spanish speaking community.