

32.5 Pocket PC Tips in 60 Minutes

A Buyers Guide to Buying and Using
the PDA in Your Law Practice



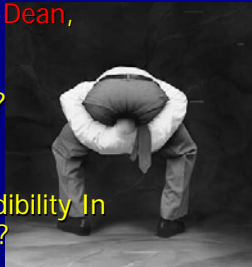
With Your Genial Host

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32.5 PDA Tips from:

- Who is this **Martin Dean**,
and why is
he able to predict
technology trends?



- Who Has ANY Credibility In
This Field Anyhow?

The PDA Decision Tree

- What is a TLA?
 - TLA's you need to know:
 - Pda
 - Pocket PC
 - Palm
 - Firewire
 - Infrared
 - Wi-Fi

The PDA Decision Tree

■ Do You Need A PDA At All?

–PDA Substitutes:

- Inexpensive Laptop (Winbook \$699)
- Daybook (Dayrunner etc.)
- Scraps of Paper
- A good memory

The PDA Decision Tree

■ Do You Need A PDA At All?



The PDA Decision Tree

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- Pocket PC or Palm (decision points):
 - Have you had **prior experience** with one or the other.
 - Was it good or bad

The PDA Decision Tree

2

- Pocket PC or Palm (decision points):
 - Do you use Outlook (ask me whether you should).
 - Do want to synchronize your data with outlook and Word files?
 - Do you want to run Windows-like applications?

The PDA Decision Tree

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- Does Price Matter?
 - Pocket PC's "generally" run more than Palm systems
 - Add-ons are about the same price.
 - Software is about the same.

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- Do You Want A Hybrid?
- Price is not relevant



The PDA Decision Tree

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■ Expandability:

– Means

- | | |
|------------------|-----------|
| ■ Compact flash | Pocket PC |
| ■ Smart Media | Pocket PC |
| ■ Secure Digital | Pocket PC |
| ■ Modems | Even |
| ■ Wireless | Even |
| ■ Apps | Palm |

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■ Yes, Size Does Matter

– Generally:

- Pocket PC's are usually larger than Palms (screens, add-on slots, batteries)
- Larger is generally less expensive because smaller form factors cost more to make

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■ Sharpness and Color

– Don't bother with B&W

– Palms generally have a smaller screen

– Color Compared:

■ Palm Tungsten:

- More memory, built in wireless, sharpest PDA screen available
- Treo: not as good as Axim or Jornada

■ Pocket PC:

- Generally a better screen for the money

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■ Accessories:

– Hardware:

- Probably because of longevity PALM WINS (but not by much)

– Software:

- PALM IS WAY AHEAD – with many more apps especially in the legal market
- Major apps now available on Pocket PC and catching up
- But then, there's OUTLOOK!

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■ Editing Text:

– Generally a tie

- Textmaker for the Pocket PC is terrific!
- Wordsmith from Blue Nomad for the Palm OS

■ Entering Data:

– Handwriting Recognition:

- Palm moves back one step
- PC has two kinds (neither is very good) although transcriber is better (your mileage may vary)
- Keyboards are available for both types

The PDA Decision Tree

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■ Games, Music & eBooks

- More games for the Palm – way more
- Music and Audio Books – Pocket PC
- Ebooks and text readers like the Hitchhikers Guide to the Galaxy: Pocket PC

- Note: currently Palm occupies 49% of the Market – down from 84%

So, Let's Take a Tour!

- Software being used is from Microsoft called cerdisp.exe, you can get it from:
 - www.pocketpc.com
 - Click downloads
 - Click Powertoys for the Pocket PC
 - Scroll down to find "Remote Display Control for the Pocket PC"
 - Save RemotedSP.exe and launch it!

CLAP FOR MARTIN !



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